

BEEPS II.2 (BEEPS 2004)

NOTES

_dta:

1. Copyright 2004 The European Bank for Reconstruction and Development and The World Bank.
2. Version as of August 2, 2011. Replaces the earlier version. Changes: added variable labels and value labels, added variables.
3. Refer to data in all uses as EBRD-World Bank Business Environment and Enterprise Performance Survey (BEEPS) II.5.
4. In Germany, Greece, Portugal, South Korea and Vietnam, the fieldwork was conducted between October and December 2004.
5. Where applicable, amounts are specified in thousand EUR.
6. Please read the Technical documentation before using the data.
7. Address comments and questions using the form at <http://www.ebrd.com/pages/research/economics/data/form.shtml> (EBRD).

VARIABLE LABELS

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obs:          3,345                (c) 2004 EBRD and World Bank.  Type 'notes' for
                                     citation instructions.
vars:          389                2 Aug 2011 16:24
size:         2,418,435 (95.4% of memory free)  (_dta has notes)
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      storage  display  value
variable name  type    format  label    variable label
-----
idstd          double  %12.0g          WEB STD FIRMID
seno2005       int     %8.0g          Serial number
a1             float  %22.0g          a1          Country
a1_iso        float  %23.0g          a1_iso      ISO 3166-1 country code
germany       float  %19.0g          germany     If Germany, East or West
city          byte   %8.0g          Size of city
s1            byte   %20.0g          yesno       Representative of the firm?
s1a           int    %8.0g          Year the firm began operations in the country
s2a           byte   %41.0g          s2a_v      Legal status detail
s2b           byte   %14.0g          s2b_v      Legal status general
s2c           byte   %8.0g          Other legal status
s3            byte   %42.0g          s3_v       Activity in terms of sales
s3a           byte   %8.0g          % of annual sales come from the main area
s3b           str56  %56s          Main product/service line, description
code          int    %8.0g          Main product/service line, ISIC Rev 3.1 code
s4a           byte   %9.0g          s4a       Number of full-time employees detail
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s4b	byte	%11.0g	s4b	Number of full-time employees general
s5a	byte	%8.0g		% owned by private domestic company/organisation
s5b	byte	%8.0g		% owned by private foreign company/organisation
s5c	byte	%8.0g		% owned by government/state
s5d	byte	%8.0g		% owned by other
s6a_r1	float	%22.0g	s6a	Nationality of the organisation (1)
s6a_r2	float	%22.0g	s6a	Nationality of the organisation (2)
s6a_r3	float	%22.0g	s6a	Nationality of the organisation (3)
s6a_r4	float	%22.0g	s6a	Nationality of the organisation (4)
s6b	byte	%8.0g		Other Nationality
s7	int	%20.0g	yesno	Selling of products directly to customers outside the country?
s8	byte	%8.0g		% of directly to customers exports in sales
s9	byte	%24.0g	s9_v	Location of the headquarters
s10	byte	%8.0g	number	Number of establishments in this country
s11	int	%20.0g	yesno	Holdings or operations in other countries?
q1	byte	%40.0g	q1	Job title
q2a	byte	%8.0g		% of mining and quarrying in sales
q2b	byte	%8.0g		% of construction in sales
q2c	byte	%8.0g		% of manufacturing in sales
q2d	byte	%8.0g		% of transport storage and communication in sales
q2e	byte	%8.0g		% of wholesale, retail, repairs in sales
q2f	byte	%8.0g		% of real estate, renting and business services in sales
q2g	byte	%8.0g		% of hotels and restaurants in sales
q2h	byte	%8.0g		% of other in sales
q3a	byte	%8.0g		% of the firm owned by the largest shareholder(s)
q3b	byte	%16.0g	shareno	Number of shareholders that hold the largest share
q4aa_r1	float	%31.0g	q4aa	Characteristics of the largest shareholder(s) (1)
q4aa_r2	float	%31.0g	q4aa	Characteristics of the largest shareholder(s) (2)
q4aa_r3	float	%31.0g	q4aa	Characteristics of the largest shareholder(s) (3)
q4aa_r4	float	%31.0g	q4aa	Characteristics of the largest shareholder(s) (4)
q4ab	byte	%8.0g		Characteristics of the largest shareholder: Other
q4b	byte	%20.0g	yesno	Individual/family member as manager/director of the firm
q4c	byte	%20.0g	yesno	one of the principal owners is a female
q5a	byte	%49.0g	q5a	How was the firm established?
q5b	byte	%8.0g		Establishment of the firm: Other
q6	int	%8.0g		Year of completion of privatisation
q7a	byte	%8.0g		% of sales sold domestically
q7b	byte	%8.0g		% of sales exported directly
q7c	byte	%8.0g		% of sales exported indirectly through a

				distributor
q8a	byte	%8.0g		Average export time over the last 12 months
q8b	int	%8.0g		Longest export time over the last 12 months
q9a	byte	%8.0g		% of sales to government or government agencies (excluding state-owned enterpris
q9b	byte	%8.0g		% of sales to state owned or controlled enterprises
q9c	byte	%8.0g		% of sales to mutlinationals located in your country (not including a parent com
q9d	byte	%8.0g		% of sales to your firm's parent company or affiliated subsidiaries
q9e	byte	%8.0g		% of sales to large domestic firms (250 or more workers)
q9f	byte	%8.0g		% of sales to small firms and individuals [excl. BEEPS II.5]
q9g	byte	%8.0g		% of sales to other [excl. BEEPS II.5]
q10	int	%33.0g	important	
				Importance of the competition from imports for the main line of products or serv
q11	byte	%52.0g	q11_v	Impact of a 10% price increase when competitors maintain their prices
q12a	byte	%20.0g	yesno	Compete in the national market?
q12b	byte	%8.0g		% of the national market in terms of sales for the main product [only BEEPS II.5
q12c	byte	%8.0g		% of the local market in terms of sales for the main product [only BEEPS II.5]
q12ba	byte	%9.0g	q12ba_v	Number of competitors in the national market, currently
q12bb	byte	%9.0g	q12ba_v	Number of competitors in the national market, 36 months ago
q12ca	byte	%15.0g	competitor	
				Number of competitors in the national market, currently
q12cb	byte	%15.0g	competitor	
				Number of competitors in the national market, 36 months ago
q13a	byte	%20.0g	yesno	Compete in the local market?
q13ba	byte	%9.0g	q12ba_v	Number of competitors in the local market, currently
q13bb	byte	%9.0g	q12ba_v	Number of competitors in the local market, 36 months ago
q13ca	byte	%15.0g	competitor	
				Number of competitors in the local market,

q13cb	byte	%15.0g	competitor	currently Number of competitors in the local market, 36 months ago
q14	int	%20.0g	dk	Margin of sales price to operating costs, %
q15a	byte	%8.0g		% of material inputs and supplies purchased from domestic sources
q15b	byte	%8.0g		% of material inputs and supplies imported directly
q15c	byte	%8.0g		% of material inputs and supplies imported indirectly through a distributor
q16a	byte	%8.0g		Average time for import over the last 12 months
q16b	int	%8.0g		Longest time for import over the last 12 months
q17	int	%8.0g		Days of inventory of main input/supply
q19	byte	%47.0g	q19_v	Impact of a 10% price increase by the main supplier
q20a1	byte	%20.0g	yesno	Undertaken: Change the identity of main material supplier
q20a2	byte	%20.0g	yesno	Undertaken: Change the identity of the main customers (>20% of sales)
q20a3	byte	%20.0g	yesno	Undertaken: Exported to new country
q20b1	int	%18.0g	important2	Importance: Changed the identity of main material supplier
q20b2	int	%18.0g	important2	Importance: Changed the identity of the main customers (>20% of sales)
q20b3	int	%18.0g	important2	Importance: Exported to new country
q21a	int	%18.0g	important2	Source of new customers: Family and friends
q21b	int	%18.0g	important2	Source of new customers: Former employees now working for a new firm
q21c	int	%18.0g	important2	Source of new customers: Prior employment of senior managers by a supplier
q21d	int	%18.0g	important2	Source of new customers: Existing customers
q21e	int	%18.0g	important2	Source of new customers: Government agencies
q21f	int	%18.0g	important2	Source of new customers: Business associations

q21g	int	%18.0g	important2	Source of new customers: Trade fairs
q22a	int	%18.0g	important2	Source of new suppliers: Family and friends
q22b	int	%18.0g	important2	Source of new suppliers: Former employees now working for a new firm
q22c	int	%18.0g	important2	Source of new suppliers: Prior employment of senior managers by a supplier
q22d	int	%18.0g	important2	Source of new suppliers: Existing customers
q22e	int	%18.0g	important2	Source of new suppliers: Government agencies
q22f	int	%18.0g	important2	Source of new suppliers: Business associations
q22g	int	%18.0g	important2	Source of new suppliers: Trade fairs
q23a1	int	%8.0g		Days over the last 12 months with power outages or surges from the public grid
q23a2	int	%8.0g		Days over the last 12 months with insufficient water supply
q23a3	int	%8.0g		Days over the last 12 months with unavailable mainline telephone service
q23b1	byte	%24.0g	hourless	Average duration (hours/days) of power outages or surges from the public grid
q23b2	byte	%24.0g	hourless	Average duration (hours/days) of insufficient water supply
q23b3	byte	%24.0g	hourless	Average duration (hours/days) of unavailable mainline telephone service
q24a	byte	%20.0g	yesno	Firm regularly uses fixed line telephone in its interactions
q24b	byte	%20.0g	yesno	Firm regularly uses fax in its interactions
q24c	byte	%20.0g	yesno	Firm regularly uses mobile telephone in its interactions
q24d	byte	%20.0g	yesno	Firm regularly uses email in its interactions
q24e	byte	%20.0g	yesno	Firm regularly uses internet in its interactions
q25a	int	%8.0g		Setting up a fixed line telephone connection: actual wait in days over the last
q25b	int	%8.0g		Setting up an electrical connection: actual wait in days over the last 36 months
q26a	byte	%8.0g		% of products shipped and sold in the domestic

q26b	int	%8.0g		market lost due to breakage/spoil % of products exported directly lost due to breakage/spoilage/theft
q27a	int	%11.0g	freq	How often do you associate fair and impartial with the court system?
q27b	int	%11.0g	freq	How often do you associate honest/uncorrupted with the court system?
q27c	int	%11.0g	freq	How often do you associate quick with the court system?
q27d	int	%11.0g	freq	How often do you associate affordable with the court system?
q27e	int	%11.0g	freq	How often do you associate able to enforce its decisions with the court system?
q28	int	%22.0g	agree	I am confident that the legal system will uphold my contract and property rights
q29a	byte	%8.0g		% of firm's sales that are pre-paid
q29b	byte	%8.0g		% of firm's sales that are paid on delivery
q29c	byte	%8.0g		% of firm's sales that are sold on credit
q30a	byte	%8.0g		% of firm's purchases that are pre-paid
q30b	byte	%8.0g		% of firm's purchases that are paid on delivery
q30c	byte	%8.0g		% of firm's purchases that are on credit
q31a	byte	%20.0g	cases	Resolved an overdue payment in the last 36 months?
q31c	int	%9.0g	cases	Average duration (in weeks) of resolving an overdue payment
q31d	byte	%9.0g	cases	Number of cases resolved an overdue payment by court action
q31ea	byte	%9.0g	cases	Number of cases that involving the firm as plaintiff
q31eb	byte	%9.0g	cases	Number of cases that involving the firm as defendant
q32a1	byte	%20.0g	yesno	Make security payments(equipment, personnel, or professional security services)
q32a2	float	%9.0g		% of annual sales spent on for security payments(equipment, personnel, or profes
q32a3	long	%8.0g		Amount paid for security in '000 EUR
q32b1	byte	%20.0g	yesno	Make protection payments
q32b2	float	%8.0g		% of annual sales spent on for protection payments
q32b3	int	%8.0g		Amount paid for protection in '000 EUR
q33a	byte	%20.0g	yesno	Had losses as a result of theft, robbery, vandalism or arson in the last year
q33b	float	%9.0g		Losses due to theft, robbery, vandalism or arson as

q34a	int	%22.0g	agree	a % of total sales in the la Information on the laws & regulations affecting my firm is easy to obtain
q34b	int	%22.0g	agree	Interpretations of the laws and regulations affecting my firm are consistent and
q35a	float	%9.0g		% of senior management time spent in dealing with officials
q35c	int	%11.0g	freq	If a government agent acts against the rules I can usually go to another officia
q36a	byte	%20.0g	yesno	Firm is a member of a business association or chamber of commerce
q36b1	int	%14.0g	value	Business associations: Lobbying government to your firm
q36b2	int	%14.0g	value	Business associations: Resolution of disputes (with officials, workers or other
q36b3	int	%14.0g	value	Business associations: Information and/or contacts on domestic product and input
q36b4	int	%14.0g	value	Business associations: Information and or contacts on international product and
q36b5	int	%14.0g	value	Business associations: Accrediting standards or quality of products, reputationa
q36b6	int	%14.0g	value	Business associations: Information on government regulations
q37	byte	%20.0g	yesno	Seek to influence or content of national laws or regulations in the last year
q38	byte	%20.0g	yesno	Seek to influence or content of local/regional laws or regulations in the last y
q38ba1	byte	%20.0g	yesno	Inspections/meetings: Tax inspectorate
q38ba2	byte	%20.0g	yesno	Inspections/meetings: Labour and social security
q38ba3	byte	%20.0g	yesno	Inspections/meetings: Fire and building safety
q38ba4	byte	%20.0g	yesno	Inspections/meetings: Sanitation/epidemiology
q38ba5	byte	%20.0g	yesno	Inspections/meetings: Municipal police
q38ba6	byte	%20.0g	yesno	Inspections/meetings: Environmental
q38ba7	byte	%20.0g	yesno	Inspections/meetings: Customs agency
q38bb1	byte	%24.0g	visit	Number of inspections/meetings: Tax inspectorate
q38bb2	byte	%24.0g	visit	Number of inspections/meetings: Labour and social security
q38bb3	byte	%24.0g	visit	Number of inspections/meetings: Fire and building safety
q38bb4	byte	%24.0g	visit	Number of inspections/meetings: Sanitation/epidemiology
q38bb5	byte	%24.0g	visit	Number of inspections/meetings: Municipal police

q38bb6	byte	%24.0g	visit	Number of inspections/meetings: Environmental
q38bb7	byte	%24.0g	visit	Number of inspections/meetings: Customs agency
q38bc1	byte	%14.0g	hours	Average duration of inspections/meetings: Tax inspectorate
q38bc2	byte	%14.0g	hours	Average duration of inspections/meetings: Labour and social security
q38bc3	byte	%14.0g	hours	Average duration of inspections/meetings: Fire and building safety
q38bc4	byte	%14.0g	hours	Average duration of inspections/meetings: Sanitation/epidemiology
q38bc5	byte	%14.0g	hours	Average duration of inspections/meetings: Municipal police
q38bc6	byte	%14.0g	hours	Average duration of inspections/meetings: Environmental
q38bc7	byte	%14.0g	hours	Average duration of inspections/meetings: Customs agency
q39a	int	%11.0g	freq	Frequency of informal payments/gifts to get things done
q39b	int	%11.0g	freq	Firms in my line of business usually know in advance about how much this additio
q40	float	%9.0g		What percent of total annual sales do firms like yours typically pay in unoffici
q41a	int	%11.0g	freq	Frequency of unofficial payments/gifts to get connected and maintain public serv
q41b	int	%11.0g	freq	Frequency of unofficial payments/gifts to obtain business licenses and permits
q41c	int	%11.0g	freq	Frequency of unofficial payments/gifts to obtain government contracts
q41d	int	%11.0g	freq	Frequency of unofficial payments/gifts to deal with occupational health and safe
q41e	int	%11.0g	freq	Frequency of unofficial payments/gifts to deal with fire and building inspection
q41f	int	%11.0g	freq	Frequency of unofficial payments/gifts to deal with environmental inspections
q41g	int	%11.0g	freq	Frequency of unofficial payments/gifts to deal with taxes and tax collection
q41h	int	%11.0g	freq	Frequency of unofficial payments/gifts to deal with customs/imports
q41i	int	%11.0g	freq	Frequency of unofficial payments/gifts to deal with courts
q41j	int	%11.0g	freq	Frequency of unofficial payments/gifts to influence the content of new legislati

q42	float	%9.0g		% of contract value typically paid in additional or unofficial payments/gifts to
q43a	byte	%8.0g		% of total annual sales a typical firm reports for tax purposes
q43b	byte	%8.0g		% of total workforce a typical firm reports for tax purposes
q43c	byte	%8.0g		% of the actual wage bill a typical firm reports for tax purposes
q44a	int	%18.0g	influ	Private payments/gifts/other benefits to Parliamentarians - direct impact [not a
q44b	int	%18.0g	influ	Private payments/gifts/other benefits to Government officials - direct impact [n
q44c	int	%18.0g	influ	Private payments/gifts/other benefits to local/regional officials -direct impact
q45a1	byte	%8.0g		Working capital - % Internal funds/retained earnings
q45a2	byte	%8.0g		Working capital - % equity
q45a3	byte	%8.0g		Working capital - % borrowing from local private commercial banks
q45a4	byte	%8.0g		Working capital - % borrowing from foreign banks
q45a5	byte	%8.0g		Working capital - % borrowing from state-owned banks including state development
q45a6	byte	%8.0g		Working capital - % loans from family/friends
q45a7	byte	%8.0g		Working capital - % money lenders or other informal sources
q45a8	byte	%8.0g		Working capital - % trade credit from suppliers
q45a9	byte	%8.0g		Working capital - % trade credit from customers
q45a10	byte	%8.0g		Working capital - % credit cards
q45a11	byte	%8.0g		Working capital - % leasing arrangements
q45a12	byte	%8.0g		Working capital - % government
q45a13	byte	%8.0g		Working capital - % other (specify sources)
q45a14	int	%8.0g		Other source of finance for working capital
q45a15	byte	%8.0g		Fixed assets - % internal funds/retained earnings
q45a16	byte	%8.0g		Fixed assets - % equity
q45a17	byte	%8.0g		Fixed assets - % local private commercial banks
q45a18	byte	%8.0g		Fixed assets - % borrowing from foreign banks
q45a19	byte	%8.0g		Fixed assets - % borrowing from state-owned banks including state development ba
q45a20	byte	%8.0g		Fixed assets - % loans from family/friends
q45a21	byte	%8.0g		Fixed assets - % money lenders or other informal sources

q45a22	byte	%8.0g		Fixed assets - % trade credit from suppliers
q45a23	byte	%8.0g		Fixed assets - % trade credit from customers
q45a24	byte	%8.0g		Fixed assets - % credit cards
q45a25	byte	%8.0g		Fixed assets - % leasing arrangements
q45a26	byte	%8.0g		Fixed assets - % government
q45a27	byte	%8.0g		Fixed assets - % other (specify sources)
q45a28	byte	%8.0g		Other source of finance for new investment
q46a	byte	%8.0g	q46a_v	Collateral required for the most recent bank loan?
q46b1a_r1	float	%24.0g	q46b1a	Kind of collateral used (1) [only BEEPS II.5]
q46b1a_r2	float	%24.0g	q46b1a	Kind of collateral used (2) [only BEEPS II.5]
q46b1a_r3	float	%24.0g	q46b1a	Kind of collateral used (3) [only BEEPS II.5]
q46b1a_r4	float	%24.0g	q46b1a	Kind of collateral used (4) [only BEEPS II.5]
q46b1a_r5	float	%24.0g	q46b1a	Kind of collateral used (5) [only BEEPS II.5]
q46b2	byte	%8.0g		Other kind of collateral
q46c	int	%8.0g		Approximate value of the collateral required as a percent of the loan value
q46d	float	%9.0g		Approximate value of the loan's annual cost (rate of interest)
q46e	int	%8.0g		Duration of the loan in month
q46f	byte	%16.0g	q46f_v	Loan denominated in local or foreign currency?
q46g1	byte	%8.0g		The month when the loan was received
q46g2	int	%8.0g		The year when the loan was received
q46h	int	%8.0g		Days it took from application for the loan to an agreement
q47a	byte	%46.0g	q47a	Reason for not having a loan currently
q47b1_r1	float	%59.0g	q47b1	Main reasons for not applying for a loan (1)
q47b1_r2	float	%59.0g	q47b1	Main reasons for not applying for a loan (2)
q47b1_r3	float	%59.0g	q47b1	Main reasons for not applying for a loan (3)
q47b1_r4	float	%59.0g	q47b1	Main reasons for not applying for a loan (4)
q47b1_r5	float	%59.0g	q47b1	Main reasons for not applying for a loan (5)
q47b2	byte	%8.0g		Other reasons for not applying for a loan
q47c1_r1	float	%43.0g	q47c1	Main reasons for rejection of loan application (1)
q47c1_r2	float	%43.0g	q47c1	Main reasons for rejection of loan application (2)
q47c1_r3	float	%43.0g	q47c1	Main reasons for rejection of loan application (3)
q47c2	byte	%8.0g		Other reasons for rejection of a loan application
q48a	int	%20.0g	yesno	Does your firm use international accounting standards (IAS)
q48b	int	%20.0g	yesno	Does your firm use US GAAP
q48c	int	%20.0g	yesno	Does your firm use National Accounting Standards
q49	int	%20.0g	yesno	Does your establishment have its annual financial statement reviewed by an exter
q50ab	float	%9.0g		% of sales settled by cash or bank transfer, over

q50c	byte	%8.0g		the last 12 months [only BEEPS % of sales settled by bills of exchange, over the last 12 months
q50d	byte	%8.0g		% of sales settled by debt swaps or offsets, over the last 12 months
q50e	byte	%8.0g		% of sales settled by exchange of goods for goods, over the last 12 months
q50f	byte	%8.0g		% of sales settled by other, over the last 12 months
q51ab	float	%9.0g		% of purchases settled by cash or bank transfer, over the last 12 months [only B
q51c	byte	%8.0g		% of purchases settled by bills of exchange, over the last 12 months
q51d	byte	%8.0g		% of purchases settled by debt swaps or offsets, over the last 12 months
q51e	byte	%8.0g		% of purchases settled by exchange of goods for goods, over the last 12 months
q51f	byte	%8.0g		% of purchases settled by other, over the last 12 months
q52a1	int	%20.0g	yesno	Utilities: Payment overdue (more than 90 days)
q52a2	int	%20.0g	yesno	Taxes: Payment overdue (more than 90 days)
q52a3	int	%20.0g	yesno	Employees: Payment overdue (more than 90 days)
q52a4	int	%20.0g	yesno	Material input suppliers: Payment overdue (more than 90 days)
q52b1	int	%8.0g		Utilities: Overdue payments (more than 90 days) as a % of annual sales
q52b2	byte	%8.0g		Taxes: Overdue payments (more than 90 days) as a % of annual sales
q52b3	byte	%8.0g		Employees: Overdue payments (more than 90 days) as a % of annual sales
q52b4	byte	%8.0g		Material input suppliers: Overdue payments (more than 90 days) as a % of annual
q53a1	int	%20.0g	yesno	National government subsidies over the last 36 months
q53a2	int	%20.0g	yesno	Regional or local government subsidies over the last 36 months
q53a3	int	%20.0g	yesno	EU subsidies over the last 36 months
q53a4	int	%20.0g	yesno	Other subsidies over the last 36 months
q53b1	byte	%8.0g		National government subsidies over the last 36 months, % of annual sales
q53b2	byte	%8.0g		Regional or local government subsidies over the last 36 months, % of annual sal

q53b3	byte	%8.0g		EU subsidies over the last 36 months, % of annual sales
q53b4	byte	%8.0g		Other subsidies over the last 36 months, % of annual sales
q54a	int	%17.0g	obstacle	Obstacle: Access to financing
q54b	int	%17.0g	obstacle	Obstacle: Cost of financing
q54c	int	%17.0g	obstacle	Obstacle: Telecommunication
q54d	int	%17.0g	obstacle	Obstacle: Electricity
q54e	int	%17.0g	obstacle	Obstacle: Transportation
q54f	int	%17.0g	obstacle	Obstacle: Access to land
q54g	int	%17.0g	obstacle	Obstacle: Title or leasing of land
q54h	int	%17.0g	obstacle	Obstacle: Tax rates
q54i	int	%17.0g	obstacle	Obstacle: Tax administration
q54j	int	%17.0g	obstacle	Obstacle: Customs and trade regulations
q54k	int	%17.0g	obstacle	Obstacle: Business licensing and permits
q54l	int	%17.0g	obstacle	Obstacle: Labour regulations
q54m	int	%17.0g	obstacle	Obstacle: Skills and education of available workers
q54n	int	%17.0g	obstacle	Obstacle: Economic policy uncertainty
q54o	int	%17.0g	obstacle	Obstacle: Macroeconomic instability
q54p	int	%17.0g	obstacle	Obstacle: Functioning of the judiciary
q54q	int	%17.0g	obstacle	Obstacle: Corruption
q54r	int	%17.0g	obstacle	Obstacle: Street crime/theft/disorder
q54s	int	%17.0g	obstacle	Obstacle: Organised crime/Mafia
q54t	int	%17.0g	obstacle	Obstacle: Anti-competitive practises of other producers
q54v	int	%17.0g	obstacle	Obstacle: Other (1)
q54w	byte	%17.0g	obstacle	Obstacle: Other (2)
q55a1	byte	%9.0g	increase	Change in sales over the last 36 months
q55a2	byte	%9.0g	increase	Change in exports over the last 36 months
q55a3	byte	%9.0g	increase	Change in fixed assets over the last 36 months
q55a4	byte	%9.0g	increase	Change in material inputs over the last 36 months
q55b1	int	%8.0g		Change in sales. percent in real terms
q55b2	int	%8.0g		Change in exports. percent in real terms
q55b3	int	%8.0g		Change in fixed assets. percent in real terms
q55b4	int	%8.0g		Change in material inputs. percent in real terms
q56a	int	%20.0g	yesno	Firm has merged with another firm over the last 3 years
q56b	int	%20.0g	yesno	Firm has acquired another firm over the last 3 years
q56c	int	%20.0g	yesno	Firm has sold establishment(s) over the last 3 years
q57a	long	%12.0g		Estimated total sales in 2004, in '000 EUR
q57b	long	%8.0g		Estimated replacement value of the physical

q57d	long	%12.0g		production assets end-2004, in '000 Estimated material input costs and bought in components/services in 2004, in tho
q58a	long	%8.0g		Spending on new buildings, machinery and equipment in 2004, in '000 EUR
q58b	int	%8.0g		Spending on research and development in 2004, in '000 EUR
q58c	long	%8.0g		Spending on advertising and marketing in 2004, in '000 EUR
q59a	byte	%8.0g		% of the total profits in 2003 invested in the firm in 2004
q59b	byte	%8.0g		Nothing invested from the profits due to no profit in 2003
q60a1	byte	%20.0g	yesno	Undertaken: Undertaken: Developed sucessfully a major new product line
q60a2	byte	%20.0g	yesno	Undertaken: Upgraded an existing product line
q60a3	byte	%20.0g	yesno	Undertaken: Discontinued at least one product line
q60a4	byte	%20.0g	yesno	Undertaken: Agreed a new joint venture with foreign partner
q60a5	byte	%20.0g	yesno	Undertaken: Obtained a new product licensing agreement
q60a6	byte	%20.0g	yesno	Undertaken: Outsourced a major production activity
q60a7	byte	%20.0g	yesno	Undertaken: Brought in-house a major production activity
q60a8	byte	%20.0g	yesno	Undertaken: Obtained a new quality accreditation
q60b1	int	%18.0g	important2	Importance:Developed Sucessfully a major new product line
q60b2	int	%18.0g	important2	Importance:Upgraded an existing product line
q60b3	int	%18.0g	important2	Importance:Discontinued at least one product line
q60b4	int	%18.0g	important2	Importance:Agreed a new joint venture with foreign partner
q60b5	int	%18.0g	important2	Importance:Obtained a new product licensing agreement
q60b6	int	%18.0g	important2	Importance:Outsourced a major production activity
q60b7	int	%18.0g	important2	Importance:Brought in-house a major production

q60b8	int	%18.0g	important2	activity
q61a	int	%20.0g	yesno	Importance:Obtained a new quality accreditation Acquired new production technology over the last 36 months?
q61b	byte	%64.0g	q61b_v	The most important way to acquire new technology
q62	int	%71.0g	q62_v	the organisation of departments
q63a	int	%20.0g	important3	Developing new products: Pressure from domestic markets
q63b	int	%20.0g	important3	Developing new products: Pressure from foreign competitors
q63c	int	%20.0g	important3	Developing new products: Pressure from customers
q64a	int	%20.0g	important3	Reducing production costs: Pressure from domestic markets
q64b	int	%20.0g	important3	Reducing production costs: Pressure from foreign competitors
q64c	int	%20.0g	important3	Reducing production costs: Pressure from customers
q65a1	int	%8.0g		Current capacity of utilisation of facilities/manpower
q65a2	byte	%8.0g		Capacity utilisation of facilities/manpower 36 months ago
q66a	int	%8.0g		Current number of permanent, full-time employees
q66b	int	%8.0g		Number of permanent, full-time employees 36 months ago
q67a	long	%8.0g		Current number of part-time or temporary employees
q67b	long	%8.0g		Number of part-time or temporary employees 36 months ago
q68a1	byte	%8.0g		% of permanent, full-time workers that are managers, now
q68a2	byte	%8.0g		% of permanent, full-time workers that are professionals, now
q68a3	byte	%8.0g		% of permanent, full-time workers that are skilled workers, now
q68a4	byte	%8.0g		% of permanent, full-time workers that are unskilled workers, now
q68a5	byte	%8.0g		% of permanent, full-time workers that are

q68b1	byte	%8.0g		non-production workers, now % of permanent, full-time workers that were managers 36 months ago
q68b2	byte	%8.0g		% of permanent, full-time workers that were professionals, 36 months ago
q68b3	byte	%8.0g		% of permanent, full-time workers that were skilled workers, 36 months ago
q68b4	byte	%8.0g		% of permanent, full-time workers that were unskilled workers, 36 months ago
q68b5	byte	%8.0g		% of permanent, full-time workers that were non-production workers, 36 months ago
q69a1	byte	%8.0g		% of workforce with education level up to primary school, now
q69a2	byte	%8.0g		% of workforce with vocational qualification, now
q69a3	byte	%8.0g		% of workforce with secondary school qualification, now
q69a4	byte	%8.0g		% of workforce with some university education or higher, now
q69b1	byte	%8.0g		% of workforce with education level up to primary school, 36 months ago
q69b2	byte	%8.0g		% of workforce with vocational qualification, 36 months ago
q69b3	byte	%8.0g		% of workforce with secondary school qualification, 36 months ago
q69b4	byte	%8.0g		% of workforce with some university education or higher, 36 months ago
q70a	byte	%8.0g		Time to fill a vacancy for managers (weeks)
q70b	byte	%8.0g		Time to fill a vacancy for professionals (weeks)
q70c	byte	%8.0g		Time to fill a vacancy for skilled workers (weeks)
q70d	byte	%8.0g		Time to fill a vacancy for unskilled workers (weeks)
q70e	int	%8.0g		Time to fill a vacancy for non-production workers (weeks)
q71a1	int	%20.0g	yesno	Training offered for skilled workers?
q71a2	int	%20.0g	yesno	Training offered for unskilled workers?
q71a3	int	%20.0g	yesno	Training offered for non-production workers?
q71b1	byte	%8.0g		% of skilled workers that received formal training over last 12 months
q71b2	int	%8.0g		% of unskilled workers that received formal training over last 12 months
q71b3	int	%8.0g		% of non-production workers that received formal training over last 12 months

q72a	int	%8.0g		days lost on strikes or labour disputes over the last 12 months
q72b	int	%8.0g		days lost on civil unrest over the 12 months
q73	int	%8.0g		Optimal level of employment as % of current employment
q74	byte	%20.0g	yesno	Person interviewed in BEEPS 2002? [excl. BEEPS II.5]
q75	byte	%18.0g	q75_v	Permission granted or refused?

Sorted by: a1 seno2005

VALUE LABELS

yesno:

-98 Don't know/No answer
-9 Don't know
1 Yes
2 No

germany:

1 Former West Germany
2 Former East Germany

s2a_v:

1 Single proprietorship
2 Partnership
3 Cooperative
4 Corporation, privately held
5 Corporation listed on a stock exchange
6 Other private sector
7 State/municipal/district-owned enterprise
8 Corporatised state-owned enterprise
9 Other state owned

s2b_v:

1 Private sector
2 State owned

s3_v:

1 Mining and quarrying
2 Construction
3 Manufacturing
4 Transport storage and communication
5 Wholesale and retail trade
6 Real estate, renting and business services
7 Hotels and restaurants
8 Other services

s4a:

- 1 2-10
- 2 11-49
- 3 50-99
- 4 100-249
- 5 250-499
- 6 500-999
- 7 1000-9999

s4b:

- 1 Small firm
- 2 Medium size
- 3 Large firm

s6a:

- 9 Don't know
- 1 Austria
- 2 Belgium
- 3 Canada
- 4 China
- 5 Denmark
- 6 Finland
- 7 France
- 8 Germany
- 9 Greece
- 10 Italy
- 11 Japan
- 12 Korea
- 13 Netherlands
- 14 Spain
- 15 Sweden
- 16 UK
- 17 USA
- 18 Albania
- 19 Armenia
- 20 Azerbaijan
- 21 Belarus
- 22 Bosnia and Herzegovina
- 23 Bulgaria
- 24 Croatia
- 25 Czech Republic

26 Estonia
27 FY Yugoslavia
28 FYR Macedonia
29 Georgia
30 Hungary
31 Kazakhstan
32 Kyrgyz Republic
33 Latvia
34 Lithuania
35 Moldova
36 Poland
37 Romania
38 Russia
39 Slovak Republic
40 Slovenia
41 Tajikistan
42 Turkey
43 Turkmenistan
44 Ukraine
45 Uzbekistan
46 Vietnam
47 Thailand
48 Philippines
49 Indonesia
50 Malaysia
51 Cambodia
52 Other(specify)

s9_v:

1 At this site
2 Elsewhere in the country
3 In a foreign country

dk:

-98 Don't know/No answer
-9 Don't know

number:

99 99+

q1:

1 Chief Executive/President/Vice President
2 Owner/proprietor
3 Partner
4 Director
5 General Manager

- 6 Manager
- 7 Finance Officer

shareno:

- 99 99+ shareholders

q4aa:

- 9 Don't know
- 1 Individual
- 2 Family
- 3 General Public
- 4 Domestic company
- 5 Foreign company
- 6 Bank
- 7 Investment fund
- 8 Managers of the firm
- 9 Employees of the firm
- 10 Government or government agency
- 11 Other (specify)

q5a:

- 1 Privatisation of the state-owned firm
- 2 Originally private from time of start-up
- 3 Private subsidiary of a formerly state-owned firm
- 4 Joint venture with foreign partner(s)
- 5 Other (Specify)

important:

- 9 Don't know
- 1 Not important
- 2 Slightly important

- 3 Fairly important
- 4 Very important
- 5 Extremely important
- 6 These products cannot be imported

q11_v:

- 1 Customers would continue to buy in the same quantity
- 2 Customers would buy at slightly lower quantity
- 3 Customers would buy at much lower quantity
- 4 Many would buy from the competitor

q12ba_v:

- 1 None
- 2 1-3
- 3 4 or more

competitor:
 99 99+ competitors

q19_v:
 1 Continue to purchase in the same quantity
 2 Continue to purchase at slightly lower quantity
 3 Continue to purchase at much lower quantity
 4 Purchase from other suppliers

important2:
 -9 Don't know
 1 Not important
 2 Slightly important
 3 Fairly important
 4 Very important
 5 Extremely important

hourless:
 1 One hour or less per day

freq:
 -7 Do not know
 1 Never
 2 Seldom
 3 Sometimes
 4 Frequently
 5 Usually
 6 Always

agree:
 -7 Don't know
 1 Strongly disagree
 2 Disagree in most cases
 3 Tend to disagree
 4 Tend to agree
 5 Agree in most cases
 6 Strongly agree

cases:
 99 99+ cases

value:
 -7 Not provided
 0 No value
 1 Minor value
 2 Moderate value
 3 Major value

hours: 4 Critical value
1 1 hour or less
99 99+ hours

visit:
99 99+ inspections/meetings

influ:
-7 Don't know
0 No impact
1 Minor influence
2 Moderate influence
3 Major influence
4 Decisive influence

q46a_v:
1 Yes
2 No
3 No loan

q46b1a:
1 Land
2 Buildings
3 Machinery
4 Personal assets of owner
5 Other (specify)

q46f_v:
1 Local currency
2 Foreign currency

q47a:
1 Did not apply for a loan
2 The application was turned down
3 The application for the loans is still pending

q47b1:
1 Does not need a loan
2 Application procedures are too burdensome
3 Collateral requirements are too strict
4 Interest rates are too high
5 It is necessary to make informal payments to get bank loans
6 Did not think it would be approved
7 Other (Specify)

q47c1:
1 Lack of acceptable collateral
2 Perceived lack of profitability of the firm
3 Inadequate credit history of the firm

- 4 Incompleteness of the loan application
- 5 Other (specify)

obstacle:

- 9 Don't know
- 1 No obstacle
- 2 Minor obstacle
- 3 Moderate obstacle
- 4 Major obstacle

increase:

- 1 Increase
- 2 Decrease
- 3 No change

q61b_v:

- 1 Embodied in new machinery and equipment
- 2 Hired key personnel/consultants with the technological expertise
- 3 New license or turnkey operations from international sources
- 4 New licensing or turnkey operations from domestic sources
- 5 Developed or adapted within the firm
- 6 Transferred from the parent company
- 7 Developed in cooperation with customers
- 8 Developed in cooperation with suppliers
- 9 Obtained from a business or industry association
- 10 Obtained from universities or public institutions

q62_v:

- 9 Don't know
- 1 Organised in much the same way as it was 36 months ago
- 2 Some reallocation of responsibility and resources between departments
- 3 Major reallocations of responsibility and resources between departments
- 4 Completely new organisational structure

important3:

- 9 Don't know
- 1 Not at all important
- 2 Slightly important
- 3 Fairly important
- 4 Very important

q75_v:

- 1 Permission granted
- 2 Permission refused

a1:

- 41 Bulgaria

44 Albania
46 Croatia
50 Belarus
51 Georgia
52 Tajikistan
53 Turkey
54 Ukraine
55 Uzbekistan
58 Russia
59 Poland
60 Romania
61 Serbia
62 Kazakhstan
63 Moldova
64 Bosnia and Herzegovina
65 Azerbaijan
66 FYR Macedonia
67 Armenia
68 Kyrgyz Republic
70 Estonia
72 Czech Republic
73 Hungary
74 Latvia
75 Lithuania
76 Slovak Republic
77 Slovenia
99 Vietnam
112 Greece
113 Germany
114 Spain
115 Portugal
117 Ireland
118 South Korea
119 Serbia and Montenegro

al_iso:

8 Albania
31 Azerbaijan
51 Armenia
70 Bosnia and Herzegovina
100 Bulgaria
112 Belarus
191 Croatia

203 Czech Republic
233 Estonia
268 Georgia
276 Germany
300 Greece
348 Hungary
372 Ireland
398 Kazakhstan
410 South Korea
417 Kyrgyz Republic
428 Latvia
440 Lithuania
496 Mongolia
498 Moldova
499 Montenegro
616 Poland
620 Portugal
642 Romania
643 Russia
688 Serbia
703 Slovak Republic
704 Vietnam
705 Slovenia
724 Spain
762 Tajikistan
792 Turkey
804 Ukraine
807 FYR Macedonia
860 Uzbekistan
891 Serbia and Montenegro
892 Kosovo under UNSCR 1244