

BEEPS I (BEEPS 1999)

NOTES

_dta:

1. Copyright 1999 The European Bank for Reconstruction and Development and The World Bank.
2. Version as of August 1, 2011. Replaces the earlier version. Changes: added variable labels and value labels, added variables.
3. Refer to data in all uses as EBRD-World Bank Business Environment and Enterprise Performance Survey (BEEPS) I.
4. Please read the Technical documentation before using the data.
5. Address comments and questions using the form at <http://www.ebrd.com/pages/research/economics/data/form.shtml> (EBRD).

VARIABLE NAMES

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obs:          4,104                (c) 1999 EBRD and World Bank.  Type 'notes' for
                                     citation instructions.
vars:          300                2 Aug 2011 16:47
size:         2,212,056 (95.8% of memory free)  (_dta has notes)
```

variable name	storage type	display format	value label	variable label
a1	float	%22.0g	a1	Country
a1_iso	float	%23.0g	a1_iso	ISO 3166-1 country code
bih	float	%36.0g	bih	Political entity of Bosnia and Herzegovina
seno1999	float	%9.0g		Serial Number
sector1	byte	%8.0g	StatPriv	State or private-owned? Screener
sector2	byte	%8.0g	StatPriv	State or private-owned? Main questionnaire
town1	byte	%23.0g	citysize	Size of city, Screener
town2	byte	%23.0g	citysize	Size of city, Main questionnaire
s1	byte	%30.0g	yesno	Representative of the firm?
s2	float	%41.0g	S2	Legal organisation
s3	float	%30.0g	S3	Main area of activity
s5ful	byte	%11.0g	S5	Number of full-time employees detail
s5cas	byte	%11.0g	S5	Number of casual employees detail
s6	byte	%30.0g	yesno	Does a foreign company has a financial stake?
s7	float	%10.0g	dkna	% foreign owned
s8	float	%10.0g	S8	Nationality of the organisation
s9	byte	%30.0g	yesno	Does a state organisation has a financial stake?
s10	float	%10.0g	dkna	% state owned
s11	byte	%30.0g	yesno	Holdings or operations in other countries?
s12	byte	%30.0g	yesno	Selling products or services to customers outside

				the country?
s13	float	%10.0g	dkna	% of exports in sales
s14	byte	%30.0g	yesno	Trading with the state sector?
s15	float	%10.0g	dkna	% of trade with the state
s16a	byte	%24.0g	S16	Location of the headquarters
s16b	float	%10.0g	S8	Country of the headquarter
s17	byte	%30.0g	yesno	Internet access
q1	float	%40.0g	Q1	Job title of the respondent
q2tod	float	%35.0g	Q2	Control of the firm today
q2yr3	float	%35.0g	Q2	Control of the firm 3 years ago
q3	byte	%25.0g	Q3	How many shareholders?
q4	float	%31.0g	Q4	Type of largest %holder
q5	byte	%30.0g	Q5	Change of largest %holder over the last years?
q6yr	float	%10.0g	dkna	Year of firm founded
q7	float	%50.0g	Q7	How was your firm established?
q8	byte	%30.0g	yesno	Change of general Manager in the last three years?
q9	byte	%51.0g	Q9	What happened to the general manager?
q10	byte	%30.0g	yesno	Did the general manager work in the company before?
q11cus	byte	%13.0g	goodbad	Customs Service/Agency
q11jud	byte	%13.0g	goodbad	Judiciary/courts
q11roa	byte	%13.0g	goodbad	Roads Department/Public work
q11pos	byte	%13.0g	goodbad	Postal service/Agency
q11tel	byte	%13.0g	goodbad	Telephone service/Agency
q11ele	byte	%13.0g	goodbad	Electric power company/Agency
q11wat	byte	%13.0g	goodbad	Water/Sewerage Service/Agency
q11puh	byte	%13.0g	goodbad	Public Health care service/hospitals
q11edu	byte	%13.0g	goodbad	Education services
q11pol	byte	%13.0g	goodbad	Police
q11arm	byte	%13.0g	goodbad	Armed forces
q11cgv	byte	%13.0g	goodbad	Central government/leadership
q11par	byte	%13.0g	goodbad	Parliament
q11cbk	byte	%13.0g	goodbad	Central Bank
q12	byte	%30.0g	yesno	Do you import goods directly
q13	float	%10.0g	dkna	Time import takes form their point of entry
q14a	byte	%30.0g	yesno	Do you export goods directly?
q14b	float	%10.0g	dkna	Time export takes fromm submission
q15	byte	%30.0g	agree	Information on the laws and regulations affecting my firm is easy to obtain
q16a	byte	%30.0g	agree	Interpretations of regulations affecting my firm are consistent and predictable
q16b	byte	%30.0g	agree	Interpretations of regulations affecting my firm are consistent and predictable

q17bus	byte	%17.0g	obstacle	Business licensing
q17cus	byte	%17.0g	obstacle	Customs/Foreign trade regulations
q17lab	byte	%17.0g	obstacle	Labor regulations
q17for	byte	%17.0g	obstacle	Foreign currency
q17env	byte	%17.0g	obstacle	Environmental regulation
q17fir	byte	%17.0g	obstacle	Fire, safety regulations
q17tax	byte	%17.0g	obstacle	Tax regulations
q17hit	byte	%17.0g	obstacle	High Taxes
q18	byte	%33.0g	Q18	Most important obstacle
q19inv	byte	%14.0g	freq	Invention by government to decisions concerning Investment
q19emp	byte	%14.0g	freq	Invention by government to decisions concerning Employment
q19sal	byte	%14.0g	freq	Invention by government to decisions concerning Sales
q19pri	byte	%14.0g	freq	Invention by government to decisions concerning Pricing
q19mer	byte	%14.0g	freq	Invention by government to decisions concerning Merger/Acquisitions
q19div	byte	%14.0g	freq	Invention by government to decisions concerning Dividends
q19wag	byte	%14.0g	freq	Invention by government to decisions concerning Wages
q20a	byte	%30.0g	helpful	How helpful are Central and National government towards businesses like yours no
q20b	byte	%30.0g	helpful	How helpful were Central and National government towards businesses like yours t
q21a	byte	%30.0g	helpful	How helpful are local/regional government towards businesses like yours now
q21b	byte	%30.0g	helpful	How helpful were local/regional government towards businesses like yours three y
q22fai	byte	%14.0g	freq	Court system is fair and impartial
q22hon	byte	%14.0g	freq	Court system is honest/uncorrupted
q22qui	byte	%14.0g	freq	Court system is quick
q22aff	byte	%14.0g	freq	Court system is affordable
q22con	byte	%14.0g	freq	Court system is consistent/reliable
q22enf	byte	%14.0g	freq	Court system is able to enforce its decisions
q23a	byte	%30.0g	agree	I am confident that the legal system will uphold my contract and property rights
q23b	byte	%30.0g	agree	I am confident that the legal system will uphold my contract and property rights
q24	byte	%13.0g	Q24	% of managment's time in dealing with government

				officials
q25	byte	%14.0g	freq	It is common for firms in my line of business to have to pay some irregular 'add
q26a	byte	%14.0g	freq	Firms in my line of business usually know in advance about how much this 'addito
q26b	byte	%14.0g	freq	If a firm pays the required additional payment to a particular government offici
q26c	byte	%14.0g	freq	If a firm pays the required 'additional payments' the service is usually also de
q27	byte	%12.0g	Q27	What % of revenues is typically paid per annum in unofficial payments
q28con	byte	%14.0g	freq	Unofficial payments to get connected to public services
q28lic	byte	%14.0g	freq	Unofficial payments to get licenses and permits
q28tax	byte	%14.0g	freq	Unofficial payments to deal with taxes and tax collection
q28gov	byte	%14.0g	freq	Unofficial payments to gain government contracts
q28cus	byte	%14.0g	freq	Unofficial payments when dealing with customs/imports
q28cou	byte	%14.0g	freq	Unofficial payments when dealing with courts
q28law	byte	%14.0g	freq	Unofficial payments to influence the content of new laws decrees or regulations
q28oth	byte	%14.0g	freq	Unofficial payments for other things
q29con	float	%9.0g		% of unofficial payments to get connected to public services
q29lic	float	%9.0g		% of unofficial payments to get licenses and permits
q29tax	float	%9.0g		% of unofficial payments to deal with taxes and tax collection
q29gov	float	%9.0g		% of unofficial payments to gain government contracts
q29cus	float	%9.0g		% of unofficial payments when dealing with customs/imports
q29cou	float	%9.0g		% of unofficial payments when dealing with courts
q29hea	float	%9.0g		% of unofficial payments when dealing with health/fire inspections
q29law	float	%9.0g		% of unofficial payments to influence the content of new laws decrees or regulat
q29oth1	float	%9.0g		% of unofficial payments for other things
q30	byte	%37.0g	Q30	Dealing with government, how much of the contract value would be offered in addi

q31	byte	%14.0g	freq	If a government agent acts against the rules I can usually go to another officia
q32	byte	%30.0g	yesno	Member of a trade association group?
q33	byte	%38.0g	Q33	Who would you typically rely on when a new rule, law, regulation or decree is pr
q34aexe	byte	%22.0g	influ	Influence on the national government - Executive
q34aleg	byte	%22.0g	influ	Influence on the national government - Legislature
q34amin	byte	%22.0g	influ	Influence on the national government - Ministry
q34areg	byte	%22.0g	influ	Influence on the national government - Regulatory agency
q34bexe	byte	%22.0g	influ	[RUS] Influence on the local government - Executive
q34bleg	byte	%22.0g	influ	[RUS] Influence on the local government - Legislature
q34bmin	byte	%22.0g	influ	[RUS] Influence on the local government - Ministry
q34breg	byte	%22.0g	influ	[RUS] Influence on the local government - Regulatory agency
q35	byte	%24.0g	predictable	How predictable are changes in the government's economic and financial policies
q36	byte	%24.0g	predictable	How predictable are changes in rules laws or regulations affecting your firm?
q37a	byte	%14.0g	freq	The process kof developing new rules, regulations or policies is usually such th
q37b	byte	%14.0g	freq	In case of important changes in laws or policies affecting my business operation
q38a	byte	%30.0g	predictable2	How have laws, regulation and policies affecting your business changed over the
q38bint	float	%9.0g		% of fixed investment financed by Internal funds/retained earnings
q38bequ	float	%9.0g		% of fixed investment financed by for equity, sale of stock
q38bloc	float	%9.0g		% of fixed investment financed by for local commercial banks
q38binv	float	%9.0g		% of fixed investment financed by investment funds
q38bfor	float	%9.0g		% of fixed investment financed by foreign banks
q38bfam	float	%9.0g		% of fixed investment financed by family/friends
q38bmon	float	%9.0g		% of fixed investment financed by money lenders, traditional or informal sources
q38bsup	float	%9.0g		% of fixed investment financed by supplier credit
q38blea	float	%9.0g		% of fixed investment financed by leasing

				arrangement
q38bsta	float	%9.0g		% of fixed investment financed by the state
q38both1	float	%9.0g		% of fixed investment financed by other1
q38both2	float	%9.0g		% of fixed investment financed by other2
q39a	byte	%30.0g	Q39a	Changes in the financing of fixed investments over the past three years?
q39bint	byte	%10.0g	increase	Change in investment financed by Internal funds/retained earnings
q39bequ	byte	%10.0g	increase	Change in investment financed by equity, sale of stock
q39bloc	byte	%10.0g	increase	Change in investment financed by local commercial banks
q39binv	byte	%10.0g	increase	Change in investment financed by investment funds
q39bfor	byte	%10.0g	increase	Change in investment financed by foreign banks
q39bfam	byte	%10.0g	increase	Change in investment financed by family/friends
q39bmon	byte	%10.0g	increase	Change in investment financed by money lenders, traditional or informal sources
q39bsup	byte	%10.0g	increase	Change in investment financed by supplier credit
q39blea	byte	%10.0g	increase	Change in investment financed by leasing arrangement
q39bsta	byte	%10.0g	increase	Change in investment financed by the state
q39both	byte	%10.0g	increase	Change in investment financed by other
q40a	float	%43.0g	Q40a	How many days does it take to transfer money through the financial system to a d
q40b	float	%42.0g	Q40b	How many days does it take to transfer money through the financial system to a d
q40c	float	%53.0g	Q40c	How many days does it take to transfer money through the financial system to a s
q40d	float	%52.0g	Q40d	How many days does it take to transfer money through the financial system to a s
q41col	byte	%17.0g	obstacle	Obstacle: Collateral requirements
q41pap	byte	%17.0g	obstacle	Obstacle: Bank paperwork/bureaucracy
q41int	byte	%17.0g	obstacle	Obstacle: High interest rates
q41con	byte	%17.0g	obstacle	Obstacle: Need special connections with banks/financing institutions
q41mon	byte	%17.0g	obstacle	Obstacle: Banks lack money to lend
q41cor	byte	%17.0g	obstacle	Obstacle: Corruption of bank officials
q41for	byte	%17.0g	obstacle	Obstacle: Lack of access to foreign banks
q41equ	byte	%17.0g	obstacle	Obstacle: Lack of access to non bank equity
q41exp	byte	%17.0g	obstacle	Obstacle: Lack of access to specialised export finance

q41lea	byte	%17.0g	obstacle	Obstacle: Lack of access to lease finance for equipment
q41cre	byte	%17.0g	obstacle	Obstacle: Inadequate credit/financial information on customers
q41lon	byte	%17.0g	obstacle	Obstacle: Lack of access to long-term bank loans
q42	float	%58.0g	Q42	Biggest obstacle
q43	byte	%30.0g	yesno	Does your firm use international accounting standards?
q44	byte	%30.0g	yesno	Does your firm circulate either internally or externally annual financial statement
q45	byte	%11.0g	howmany	How many competitors do you face?
q46	float	%42.0g	Q46	Biggest competitive threat
q47sal	byte	%17.0g	obstacle	Obstacle: Competitors avoiding sales tax or profits tax
q47dut	byte	%17.0g	obstacle	Obstacle: Competitors not paying duties or observing trade regulations
q47for	byte	%17.0g	obstacle	Obstacle: Foreign producers sell below international prices
q47dom	byte	%17.0g	obstacle	Obstacle: Domestic producers unfairly sell below my prices
q47lab	byte	%17.0g	obstacle	Obstacle: Competitors avoiding labor taxes/regualtions (social security)
q47cop	byte	%17.0g	obstacle	Obstacle: Competitors violating firm's copyrights, patents or trademarks
q47col	byte	%17.0g	obstacle	Obstacle: Competitors colluding to limit firm's access to credit, supplies, land
q47sub	byte	%17.0g	obstacle	Obstacle: Competitors receiving subsidies from national/local government
q47fav	byte	%17.0g	obstacle	Obstacle: Competitors having favored access to credit, infrastructure
q48a	float	%13.0g	Q48a	% of sales reported to tax authorities
q48b	byte	%18.0g	efficient	Rating of the efficiency of government in delivering services
q49fin	byte	%17.0g	obstacle	Obstacle: Financing
q49infr	byte	%17.0g	obstacle	Obstacle: Infrastructure (e.g. telephone, electricity, water, roads, land)
q49tax	byte	%17.0g	obstacle	Obstacle: Taxes and regulation
q49pol	byte	%17.0g	obstacle	Obstacle: Policy instability/uncertainty
q49infl	byte	%17.0g	obstacle	Obstacle: Inflation
q49exc	byte	%17.0g	obstacle	Obstacle: Exchange rate
q49jud	byte	%17.0g	obstacle	Obstacle: Functioning of the judiciary

q49cor	byte	%17.0g	obstacle	Obstacle: Corruption
q49str	byte	%17.0g	obstacle	Obstacle: Street crime/theft/disorder
q49org	byte	%17.0g	obstacle	Obstacle: Organized crime/mafia
q49ant	byte	%17.0g	obstacle	Obstacle: Anti-competitive practices by government or private enterprises
q49oth	byte	%17.0g	obstacle	Obstacle: Other obstacle
q50asal	byte	%30.0g	yesno	Sales changed in real terms over the last 3 years?
q50bsal	byte	%10.0g	increase	Sales increased or decreased over the last 3 years?
q50csal	float	%9.0g		% of sales increase over the last 3 years
q50dsal	float	%9.0g		% of sales decrease over the last 3 years
q50ainv	byte	%30.0g	yesno	Investment changed in real terms over the last 3 years?
q50binv	byte	%10.0g	increase	Investment increased or decreased over the last 3 years?
q50cinv	float	%9.0g		% of investment increase over the last 3 years
q50dinv	float	%9.0g		% of investmentdecrease over the last 3 years
q50aexp	byte	%30.0g	yesno	Exports changed in real terms over the last 3 years?
q50bexp	byte	%10.0g	increase	Exports increased or decreased over the last 3 years?
q50cexp	float	%9.0g		% of exports increase over the last 3 years
q50dexp	float	%9.0g		% of exports decrease over the last 3 years
q50aemp	byte	%30.0g	yesno	Employment changed in real terms over the last 3 years?
q50bemp	byte	%10.0g	increase	Employment increased or decreased over the last 3 years?
q50cemp	float	%9.0g		% of employment increase over the last 3 years
q50demp	float	%9.0g		% of employment decrease over the last 3 years
q50adeb	byte	%30.0g	yesno	Debt changed in real terms over the last 3 years?
q50bdeb	byte	%10.0g	increase	Debt increased or decreased over the last 3 years?
q50cdeb	float	%9.0g		% of debt increase over the last 3 years
q50ddeb	float	%9.0g		% of debt decrease over the last 3 years
q50esal	byte	%30.0g	yesno	Sales changed in real terms expected in next 3 years?
q50fsal	byte	%10.0g	increase	Sales increased or decreased expected in next 3 years?
q50gsal	float	%9.0g		% of sales increase expected in next 3 years
q50hsal	float	%9.0g		% of sales decrease expected in next 3 years
q50einv	byte	%30.0g	yesno	Investment changed in real terms expected in next 3 years?
q50finv	byte	%10.0g	increase	Investment increased or decreased expected in next 3 years?

q50ginv	float	%9.0g		% of investment increase expected in next 3 years
q50hinv	float	%9.0g		% of investment decrease expected in next 3 years
q50eexp	byte	%30.0g	yesno	Exports changed in real terms expected in next 3 years?
q50fexp	byte	%10.0g	increase	Exports increased or decreased expected in next 3 years?
q50gexp	float	%9.0g		% of exports increase expected in next 3 years
q50hexp	float	%9.0g		% of exports decrease expected in next 3 years
q50eemp	byte	%30.0g	yesno	Employment changed in real terms expected in next 3 years?
q50femp	byte	%10.0g	increase	Employment increased or decreased expected in next 3 years?
q50gemp	float	%9.0g		% of employment increase expected in next 3 years
q50hemp	float	%9.0g		% of employment decrease expected in next 3 years
q50edeb	byte	%30.0g	yesno	Debt changed in real terms expected in next 3 years?
q50fdeb	byte	%10.0g	increase	Debt increased or decreased expected in next 3 years?
q50gdeb	float	%9.0g		% of debt increase expected in next 3 years
q50hdeb	float	%9.0g		% of debt decrease expected in next 3 years
q51a	float	%23.0g	Q51a	Total sales in the last year, USUSD
q51b	float	%23.0g	Q51b	Fixed assets in the last year, USUSD
q51c	float	%23.0g	Q51c	Debts in the last year, USUSD
q52a	byte	%32.0g	Q52	Current level of skilled workers compared to desired level
q52b	byte	%32.0g	Q52	Current level of unskilled workers compared to desired level
q53auti	byte	%18.0g	Q53	Utilities: Overdue payments (more than 90 days)
q53asup	byte	%18.0g	Q53	Suppliers: Overdue payments (more than 90 days)
q53agov	byte	%18.0g	Q53	Government taxes: Overdue payments (more than 90 days)
q53aloc	byte	%18.0g	Q53	Local taxes: Overdue payments (more than 90 days)
q53awor	byte	%18.0g	Q53	Employees: : Overdue payments (more than 90 days)
q53b	byte	%18.0g	Q53	Customers: Overdue accounts receivable (by more than 90 days)
q54red	byte	%8.0g	boolean	Reduction in workforce by more than 10%
q54inc	byte	%8.0g	boolean	Increase in the workforce by more than 10%
q54dev	byte	%8.0g	boolean	Successful development of major new product line
q54upg	byte	%8.0g	boolean	Upgrading of existing product line
q54dis	byte	%8.0g	boolean	Discontinuation of at least one product line
q54sup	byte	%8.0g	boolean	Change of identity of main supplier
q54cus	byte	%8.0g	boolean	Change of identity of main customers (>20% of

				sales)
q54exp	byte	%8.0g	boolean	Export to new country
q54ban	byte	%8.0g	boolean	Change of main bank
q54ope	byte	%8.0g	boolean	Opening of new plant
q54clo	byte	%8.0g	boolean	Closure of at least one existing plant
q54joi	byte	%8.0g	boolean	Joint venture with foreign partner
q54lic	byte	%8.0g	boolean	Licensing agreement
q54out	byte	%8.0g	boolean	Outsourcing of production activity that was previously conducted in-house
q54qua	byte	%8.0g	boolean	Quality accreditation (ISO 9000)
q54non	byte	%8.0g	boolean	None of the listed activities undertaken
q55	byte	%30.0g	Q55	% of products launched on this market in the last 3 years in total sales
q56a	byte	%30.0g	Q55	% of current customers that were customers three years ago
q56b	byte	%30.0g	Q55	% of current suppliers that were suppliers three years ago
q57	byte	%59.0g	Q57	Why has the firm retained suppliers from 3 years ago?
q58	byte	%51.0g	Q58	Organisation of departments within the firm during the last three years
q59	float	%30.0g	Q59	% of current full-time workers employed by the firm 3 years ago?
q60	byte	%54.0g	Q60	Impact of a 10% price increase in the main product line
q61	float	%10.0g	dkna	% of the total national market in the main product line
q62	float	%10.0g	dkna	Profit margin, in %
q63dom	byte	%18.0g	important	Developing new products and markets: Pressure from domestic competitors
q63for	byte	%18.0g	important	Developing new products and markets: Pressure from foreign competitors
q63cus	byte	%18.0g	important	Developing new products and markets: Pressure from customers
q63cre	byte	%18.0g	important	Developing new products and markets: Pressure from creditors

q63sha	byte	%18.0g	important	Developing new products and markets: Pressure from shareholders
q63gov	byte	%18.0g	important	Developing new products and markets: Pressure from government agencies
q64dom	byte	%18.0g	important	Reducing production costs: Pressure from domestic competitors
q64for	byte	%18.0g	important	Reducing production costs: Pressure from foreign competitors
q64cus	byte	%18.0g	important	Reducing production costs: Pressure from customers
q64cre	byte	%18.0g	important	Reducing production costs: Pressure from creditors
q64sha	byte	%18.0g	important	Reducing production costs: Pressure from shareholders
q64gov	byte	%18.0g	important	Reducing production costs: Pressure from government agencies
q65a	byte	%30.0g	yesno	Subsidies from local or national government? (Now)
q65b	byte	%30.0g	yesno	Subsidies from local or national government? (3 years ago)
q66	byte	%18.0g	Q66	Relative to the support three years ago, the subsidies now received by the firm
q67a	byte	%30.0g	Q67	% of firm's sales now conducted in barter, offsets or bills of exchange (Now)
q67b	byte	%30.0g	Q67	% of firm's sales now conducted in barter, offsets or bills of exchange (3 years)
q68cen	byte	%23.0g	impact	Corruption - Central Bank mishandling funds
q68par	byte	%23.0g	impact	Corruption - Sale of Parliamentary votes on laws to private interests
q68pre	byte	%23.0g	impact	Corruption - Sale of Presidential decrees to private interests
q68cri	byte	%23.0g	impact	Corruption - Sale of decisions of courts in criminal cases
q68arb	byte	%23.0g	impact	Corruption - Sale of arbitration courts decisions to litigants
q68bri	byte	%23.0g	impact	Corruption - Bribes to public officials to avoid

q68pat	byte	%23.0g	impact	taxes and regulations Corruption - Patronage [public officials hiring their friends and relatives into
q68con	byte	%23.0g	impact	Corruption - Contributions by private interests to
q69a	float	%10.0g	dkna	political parties and electio Additional taxes prepared to pay as % of revenue, if corruption were eliminated
q69b	float	%10.0g	dkna	Additional taxes prepared to pay as % of revenue, if crime were eliminated
q69c	float	%10.0g	dkna	Additional taxes prepared to pay as % of revenue, if excessive regulations were
q70	byte	%30.0g	yesno	[RUS UKR]Have primary bank account blocked for non-payment taxes in 1997?
q71	byte	%30.0g	yesno	[RUS UKR]Receive tax off-sets during 1998?

Sorted by: al senol1999

VALUE LABELS

al_iso:

- 8 Albania
- 31 Azerbaijan
- 51 Armenia
- 70 Bosnia and Herzegovina
- 100 Bulgaria
- 112 Belarus
- 191 Croatia
- 203 Czech Republic
- 233 Estonia
- 268 Georgia
- 276 Germany
- 300 Greece
- 348 Hungary
- 372 Ireland
- 398 Kazakhstan
- 410 South Korea
- 417 Kyrgyz Republic
- 428 Latvia
- 440 Lithuania
- 496 Mongolia
- 498 Moldova
- 499 Montenegro

616 Poland
620 Portugal
642 Romania
643 Russia
688 Serbia
703 Slovak Republic
704 Vietnam
705 Slovenia
724 Spain
762 Tajikistan
792 Turkey
804 Ukraine
807 FYR Macedonia
860 Uzbekistan
891 Yugoslavia
892 Kosovo under UNSCR 1244

impact:

-9 Don't know
-7 Not applicable
1 No impact
2 Minor impact
3 significant impact
4 very significant impact

Q67:

-9 Don't know
-7 Firm did not exist 3 years ago
1 None
2 1-9%
3 10-25%
4 26-50%
5 51-75%
6 76-100%

Q66:

1 Substantially less
2 Slightly less
3 About the same
4 Slightly more
5 Substantially more

important:

- 9 Don't know
- 1 Not important
- 2 Slightly important
- 3 Fairly important
- 4 Very important

Q60:

- 9 Don't know
- 1 Many would buy from competitors
- 2 Continue to buy from us but at much lower quantity
- 3 Continue to buy from us but at slightly lower quantity
- 4 Continue to buy from us in the same quantities as now

Q59:

- 9 Don't know
- 7 Firm did not exist 3 years ago

Q58:

- 9 Don't know
- 1 Organized in much the same way as 3 years ago
- 2 Some reallocation of responsibility and resources
- 3 Major reallocations of responsibility and resources
- 4 Completely new organizational structure

Q57:

- 9 Don't know
- 1 Satisfied with suppliers' prices and performance
- 2 Dissatisfied, but unable to switch to alternative suppliers

Q55:

- 9 Don't know
- 7 Firm did not exist 3 years ago
- 6 Do not have suppliers
- 1 All
- 2 >80%
- 3 50%-80%
- 4 20%-50%
- 5 <20%
- 6 None

Q53:

- 9 Don't know
- 1 Substantial amount
- 2 Managable amount
- 3 Modest amount
- 4 None

Q52:

- 9 Don't know
- 7 don't employ this kind of worker
- 1 too high by more than 20%
- 2 too high by 10-20%
- 3 too high by 5-10%
- 4 employment level about right
- 5 employment level too low

Q51c:

- 9 Don't know
- 6 No debts
- 1 Under USD 250,000
- 2 USD 250-499,000
- 3 USD 500-999,000
- 4 USD 1-1.99 million
- 5 USD 2-4.99 million
- 6 USD 5-9.99 million
- 7 USD 10-19.99 million
- 8 USD 20-49.99 million
- 9 USD 50-499 million
- 11 USD 500 million or more

Q51b:

- 9 Don't know
- 6 No fixed assets
- 1 Under USD 250,000
- 2 USD 250-499,000
- 3 USD 500-999,000
- 4 USD 1-1.99 million
- 5 USD 2-4.99 million
- 6 USD 5-9.99 million
- 7 USD 10-19.99 million
- 8 USD 20-49.99 million
- 9 USD 50-499 million
- 11 USD 500 million or more

Q51a:

- 9 Don't know
- 6 No sales
- 1 Under USD 250,000
- 2 USD 250-499,000
- 3 USD 500-999,000
- 4 USD 1-1.99 million
- 5 USD 2-4.99 million
- 6 USD 5-9.99 million
- 7 USD 10-19.99 million
- 8 USD 20-49.99 million
- 9 USD 50-499 million
- 11 USD 500 million or more

efficient:

- 9 Don't know
- 1 Very efficient
- 2 Efficient
- 3 Mostly efficient
- 4 Mostly inefficient
- 5 Inefficient
- 6 Very inefficient

Q48a:

- 9 Don't know
- 1 100%
- 2 90-99%
- 3 80-89%
- 4 70-79%
- 5 60-69%
- 6 50-59%
- 7 25-49%
- 8 Less than 25%

Q46:

- 9 Don't know
- 6 No effective competitors
- 1 Domestic small and medium enterprises
- 2 Domestic large private enterprise
- 3 Foreign firm producing in domestic market
- 4 State-owned enterprise
- 5 Micro-enterprise/informal sector
- 6 Legal imports
- 7 Smuggled goods
- 9 other

howmany:

- 1 None
- 2 1 to 3
- 3 More than 3

Q42:

- 9 Don't know
- 6 Does not face any obstacles
 - 1 Collateral requirements
 - 2 Bank paperwork/bureaucracy
 - 3 High interest rates
 - 4 Need special connections with banks/financing institutions
 - 5 Banks lack money to lend
 - 6 Corruption of bank officials
 - 7 Lack access to foreign banks
 - 8 Lack access to non bank equity/investors/partners
- 11 Lack access to specialised export finance
- 12 Lack access to lease finance for equipment
- 13 Inadequate credit/financial information on customers
- 14 Lack access to long-term bank loans

Q40d:

- 9 Don't know
- 7 Firm did not exist 3 years ago
- 6 Did not do transfers to suppliers in other countries

Q40c:

- 9 Don't know
- 7 Firm did not exist 3 years ago
- 6 Does not do transfers to suppliers in other countries

Q40b:

- 9 Don't know
- 7 Firm did not exist 3 years ago
- 6 Did not do transfers to domestic suppliers

Q40a:

- 9 Don't know
- 7 Firm did not exist 3 years ago
- 6 Does not do transfers to domestic suppliers

increase:

- 9 Don't know
- 1 Increase
- 2 Decrease
- 3 No change
- 4 Not used

Q39a:

- 9 Don't know
- 7 Firm did not exist 3 years ago
- 1 Yes
- 2 No

predictable2:

- 9 Don't know
- 7 Firm did not exist 3 years ago
- 1 Much more predictable
- 2 Somewhat more predictable
- 3 Unchanged
- 4 Somewhat less predictable
- 5 Much less predictable

predictable:

- 9 Don't know
- 1 Completely predictable
- 2 Highly predictable
- 3 Fairly predictable
- 4 Fairly unpredictable
- 5 Highly unpredictable
- 6 Completely unpredictatble

influ:

- 9 Don't know
- 1 Not applicable
- 2 Never influential
- 3 Seldom influential
- 4 Influential
- 5 Frequently influential
- 6 Very influential

Q33:

- 9 Don't know
- 1 Trade association or lobby group
- 2 Firm's direct ties to public officials
- 3 Other

Q30:

- 9 Don't know
- 7 Don't do business with the government
- 1 0%
- 2 Up to 5%
- 3 6-10%
- 4 11-15%
- 5 16-20%
- 6 Greater than 20%

Q27:

- 9 Don't know
- 1 0%
- 2 Less than 1%
- 3 1 to 1.99%
- 4 2 to 9.99%
- 5 10 to 12%
- 6 13 to 25%
- 7 Over 25%

Q24:

- 9 Don't know
- 1 Up to 1%
- 2 1 to 5%
- 3 6 to 10%
- 4 11 to 25%
- 5 26 to 50%
- 6 More than 50%

helpful:

- 9 Don't know
- 7 Firm did not exist 3 years ago
- 1 Very helpful
- 2 Mildly helpful
- 3 Neutral
- 4 Mildly unhelpful
- 5 Very unhelpful

freq:

- 9 Don't know
- 7 Not applicable
- 1 Always
- 2 Usually
- 3 Frequently
- 4 Sometimes
- 5 Seldom
- 6 Never

Q18:

- 9 Don't know
- 1 Business licensing
- 2 Customs/Foreign trade regulations
- 3 Labor regulations
- 4 Foreign currency
- 5 Environmental regulation
- 6 Fire, safety regulations
- 7 Tax regulations
- 8 High Taxes

obstacle:

- 9 Don't know
- 7 Not applicable
- 1 No obstacle
- 2 Minor obstacle
- 3 Moderate obstacle
- 4 Major obstacle

agree:

- 9 Don't know
- 7 Firm did not exist 3 years ago
- 1 Strongly agree
- 2 Agree in most cases
- 3 Tend to agree
- 4 Tend to disagree
- 5 Disagree in most cases
- 6 Strongly disagree

goodbad:

- 9 Don't know
- 1 Very good
- 2 Good
- 3 Slightly good
- 4 Slightly bad
- 5 Bad
- 6 Very bad

Q9:

- 9 Don't know
- 8 Refusal
- 1 Dismissed on performance grounds
- 2 Recruited by another firm
- 3 Separated from the firm through retirement or death
- 4 Replaced due to merger or take over
- 5 Other
- 8 Resigned

Q7:

- 1 Originally private, from time of start-up
- 2 Privatization of a state-owned firm
- 3 Private subsidiary of a formerly state-owned firm
- 4 Joint venture, domestic and foreign private owners
- 5 Other
- 6 Don't know
- 7 State-owned company

Q5:

- 9 Don't know
- 7 Firm did not exist 3 years ago
- 1 Yes
- 2 No

Q4:

- 9 Don't know
- 1 Individual Owner
- 2 Family
- 3 Domestic company
- 4 Foreign Company
- 5 Bank
- 6 Investment Fund
- 7 Managers of the firm
- 8 Employees of the firm
- 9 Government or government agency
- 11 Other
- 13 Collective farms

Q3:

- 9 Don't know
- 1 One %holder
- 2 Two or three shareholders
- 3 More than three

Q2:

- 9 Don't know
- 7 Firm did not exist 3 years ago
- 1 Individual Owner
- 2 Family
- 3 Domestic company
- 4 Bank
- 5 Board of director/supervisory board
- 6 Managers
- 7 Workers
- 8 Government or government agency
- 9 Foreign company
- 11 An investment fund
- 12 Other

Q1:

- 1 Chief Executive/President/Vice President
- 2 Owner/proprietor
- 3 Partner
- 4 Director
- 5 General Manager
- 6 Manager
- 7 Finance Officer
- 8 Deputy
- 9 Other

S16:

- 1 At this Site
- 2 Elsewhere in the country
- 3 In a foreign country

S8:

- 9 Don't know
- 1 Austria
- 2 Belgium
- 3 Canada
- 5 Denmark
- 7 France
- 8 Germany
- 9 Greece
- 11 Japan
- 12 Korea
- 16 UK
- 17 USA
- 38 Russia
- 42 Turkey
- 52 Other

S5:

- 9 Don't know
- 1 None
- 2 1-9
- 3 10-49
- 4 50-99
- 5 100-199
- 6 200-499
- 7 500 or more

S3:

- 1 Farming/fishing/forestry
- 2 Mining/quarrying
- 3 Manufacture/repair
- 4 Building/construction
- 5 Power generation
- 6 Trading/wholesale
- 7 Retail
- 8 Transport(air, land, sea)
- 9 Financial services
- 10 Personal services
- 11 Business services
- 12 Local/native/government/agency
- 13 Health, welfare, education
- 14 Communications company
- 15 Other

S30th:

- 1 Other
- 2 Communications company

S3Ser:

- 1 Trading/wholesale
- 2 Retail
- 3 Transport(air, land, sea)
- 4 Financial services
- 5 Personal services
- 6 Business services
- 7 Local/native/government/agency
- 8 Health, welfare, education

S3Man:

- 1 Farming/fishing/forestry
- 2 Mining/quarrying
- 3 Manufacture/repair
- 4 Building/construction
- 5 Power generation

S2:

- 1 Single proprietorship
- 2 Partnership
- 3 Cooperative
- 4 Corporation, privately held
- 5 Corporation listed on a Stock exchange
- 6 Other private Sector
- 7 State/municipal/district-owned enterprise
- 8 Corporatized State-owned enterprise
- 9 Other State owned

S2Ter:

- 1 Charity
- 2 Don't know

S2Sta:

- 1 State/municipal/district-owned enterprise
- 2 Corporatized State-owned enterprise
- 3 Other State owned

S2Pri:

- 1 Single proprietorship
- 2 Partnership
- 3 Cooperative
- 4 Corporation, privately held
- 5 Corporation listed on a Stock exchange
- 6 Other private Sector

citysize:

- 1 Capital
- 2 Other, over 1 Million
- 3 Other, 250,000-1,000,000
- 4 Other, 50,000-250,000
- 5 Under 50,000

a1:

- 41 Bulgaria
- 44 Albania
- 46 Croatia
- 50 Belarus
- 51 Georgia
- 53 Turkey
- 54 Ukraine
- 55 Uzbekistan
- 58 Russia
- 59 Poland
- 60 Romania

62 Kazakhstan
63 Moldova
64 Bosnia and Herzegovina
65 Azerbaijan
66 FYR Macedonia
67 Armenia
68 Kyrgyz Republic
70 Estonia
72 Czech Republic
73 Hungary
74 Latvia
75 Lithuania
76 Slovak Republic
77 Slovenia

Country:

1 Armenia
2 Azerbaijan
3 Belarus
4 Bulgaria
5 Croatia
6 Czech Republic
7 Estonia
8 Georgia
9 Hungary
10 Kazakhstan
11 Kyrgyz Republic
12 Lithuania
13 Moldova
14 Poland
15 Romania
16 Russia
17 Slovak Republic
18 Slovenia
19 Ukraine
20 Uzbekistan
21 Albania
22 Turkey
23 Latvia
24 Bosnia and Herzegovina
25 FYR Macedonia

bih:
1 Federation of Bosnia and Herzegovina
2 Republika Srpska

boolean:
1 Yes
2 No

yesno:
-9 Don't know
-7 Firm did not exist 3 years ago
1 Yes
2 No

dkna:
-9 Don't know

StatPriv:
1 State
2 Private